



## PALL FUELS & CHEMICALS

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**Contacts :**

- *Hussein El Barazi, Pall Middle East Africa Export Director*
- *Olivier Trifilieff, ([olivier\\_trifilieff@europe.pall.com](mailto:olivier_trifilieff@europe.pall.com))*

**Turnover: € 2 571 million**  
**Number of employees: 12 000**  
**Category: contractor / vendor**

### Activity:

**PALL CORPORATION** is the global leader in the filtration, separation and purification industry. PALL serves the oil & gas, refining and petrochemical industries through its *Pall Fuels & Chemicals division*. With a broad line of products and services, we assist plants in increasing their profitability and in meeting their environmental commitments, by improving fluid quality and by optimizing the performance and the reliability of their processing units and equipment.

PALL can solve purification challenges in any size of application, from small flows and simple installations, to large flows and complex systems, from the supply of filter elements to fully-integrated turnkey systems.

PALL filtration & separation technologies include: solid-gas & liquid-gas separators, solid-liquid & liquid-liquid separators, ultrafiltration & reverse osmosis systems, oil purifiers & cleanliness monitors.

### Activité :

**PALL CORPORATION** est le leader mondial de l'industrie de la filtration, séparation et purification. PALL supporte les industries du pétrole & gaz, du raffinage et de la pétrochimie au travers de sa division *Pall Fuels & Chemicals*. Avec une large gamme de produits et de services, nous aidons les sites à augmenter leur rentabilité et à atteindre leurs objectifs environnementaux, en améliorant la qualité des fluides et en optimisant la performance et la fiabilité des procédés et des équipements.

PALL peut résoudre les problématiques de purification de toutes tailles, des petits débits et installations simples, à des débits élevés et des systèmes complexes, de la fourniture d'éléments filtrants à des systèmes clé en main.

Les technologies de filtration & séparation PALL incluent : séparateurs solide-gaz & liquide-gaz, séparateurs solide-liquide & liquide-liquide, systèmes d'ultrafiltration & d'osmose inverse, purificateurs & moniteurs de propreté d'huile.



## PCM / PCM Oil & Gas

17, rue Ernest Laval  
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Tél. : + 33 (0) 1 41 08 15 15  
Fax : + 33 (0) 1 41 08 15 99  
E-mail : [oil&gas@pcm.eu](mailto:oil&gas@pcm.eu)  
Web : [www.pcm.eu](http://www.pcm.eu)

Contact : • *Nicolas Parise, Commercial Direction*

**Number of employees: 400**

**Category: manufacturer**

### Activity:

PCM is a leading international manufacturer of positive displacement pumps and fluid-handling equipment. PCM Oil & Gas proposes a wide range of progressing cavity pumps in artificial lift and multiphase pumping as well as a comprehensive and modular suite of services.

PCM provides services all around the world, such as design work, pump production optimization, field services, maintenance contracts, on-site stock management and training.

All our systems are eco-designed and conceived to enhance energy savings and maintenance safety. Through advanced technology programs, innovation drives our ambition to provide our clients with the best solutions for access to untapped reserves and optimization of mature fields.

### Activité :

PCM est une entreprise internationale leader des pompes volumétriques et des équipements de gestion des fluides. PCM Oil & Gas propose une gamme étendue de pompes à cavités progressives pour l'artificial lift et le pompage multiphasique ainsi qu'une série de services complets ou modulaires.

PCM offre des services dans le monde entier, tels que : ingénierie, optimisation des puits, interventions sur champs, contrats de maintenance, management sur sites des stocks et formation.

PCM utilise l'éco-conception pour tous ses systèmes afin de favoriser les économies d'énergie et la sécurité de la maintenance. À travers des avancées technologiques marquantes, l'innovation reste notre moteur afin de proposer des solutions à nos clients pour l'accès aux réserves pétrolières non conventionnelles et l'optimisation de champs matures.



## PHOCÉENNE

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13742 VITROLLES - FRANCE  
Tél. : + 33 (0) 4 42 79 40 00  
Fax : + 33 (0) 4 42 79 40 79  
E-mail : sales@genoyer.fr  
Web : www.genoyer.com

Contact : • Alex Garcia

**Turnover: € 280 million**  
**Number of employees: 320**  
**Category: vendor**

### Activity:

**PHOCÉENNE**, the GENOYER Group's projects & services division, has been practicing a client-centred approach for many years.

PHOCÉENNE offers a full range of products for facilitating fluid transport and a complete array of related services and added value features:

- Product package,
- World sourcing,
- Management of international projects.

Follow-up, reliability, regular reporting and reactivity are the hallmark of PHOCÉENNE's business activity.

### Activité :

**PHOCÉENNE**, division projets & services du Groupe GENOYER, a adopté depuis très longtemps une approche orientée clients.

PHOCÉENNE offre non seulement une gamme complète de produits servant au transport des fluides, mais également un ensemble de services et de valeurs ajoutées :

- Packages de produits,
- Sourcing mondial,
- Gestion de projets internationaux.

Suivi, fiabilité, reporting régulier et réactivité sont les maîtres mots de l'activité de PHOCÉENNE.



## PÔLE MER PACA

Maison des technologies

Place Georges Pompidou

83000 TOULON - FRANCE

Tél. : + 33 (0) 4 94 03 89 03

Fax : + 33 (0) 4 94 03 89 14

E-mail : [contact@polemerpaca.com](mailto:contact@polemerpaca.com)

Web : [www.polemerpaca.com](http://www.polemerpaca.com)

Contact : • *Patrick Baraona, Managing Director*

### Category: association and similar

#### Activity:

Since its labelling in July 2005, **PÔLE MER PACA** (Sea innovation and business cluster) has become a key actor in sustainable development and maritime security and safety in the Mediterranean.

We intend to turn our regional area into a highly attractive territory for maritime companies, research and training centres.

The efficiency of our cluster is due to its strong operation governance in which all of its actors (project leader and partners) are involved and we are working in close cooperation with our twin marine cluster "Pôle Mer Bretagne".

Our two axes of work are safety and sustainable development developed in 5 areas:

- *Maritime safety and security*: surveillance and control of maritime approaches, security of sensitive installations.
- *Ship and nautical industry*: maintenance, modelling and dynamic tracking of ships, improvement of productivity through the development of intelligent systems.
- *Marine energy resources*: offshore oil rig exploitation, subsea production systems architectures, recovery and valorisation of associated gas, secure and controlled oil export systems, new maintenance concepts, energy from marine currents, waves.
- *Marine biological resources*: new molecules arisen from the maritime biodiversity, tools and services for a sustainable fishing system.
- *Coastal environmental planning and development*: monitoring and modelling of maritime and coastal environment, management of coastal environment, innovative infrastructures respecting the environment.

Today, **PÔLE MER PACA** is: a network of more than 250 members (SMEs, big companies, research and training centres), 92 labelled projects, 63 granted projects.



## PONTICELLI Frères

General Management & Central Services  
1, rue Lilienthal - EMERAINVILLE - BP 79  
77312 MARNE-LA-VALLÉE Cedex 2 - FRANCE  
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E-mail : [contact@ponticelli.com](mailto:contact@ponticelli.com)  
Web : [www.ponticelli.com](http://www.ponticelli.com)

Contact : • *Pierre Weber, Commercial Director*

**Turnover: € 500 million**  
**Number of employees: 4 000**  
**Category: contractor**

### Activity:

Founded in 1921, PONTICELLI is one of the major European mechanical contractors with an annual turnover of 500 million Euros and around 4,000 permanent employees all over the world.

The company is skilled in the whole range of mechanical disciplines and is able to undertake, as general contractor, the construction and the maintenance (routine contracts and large shutdown works) of full installations mainly for the oil and gas industry.

The company operates both in France and on a worldwide basis through an organisation consisting of the headquarter based near Paris, the various operational divisions and subsidiaries located mainly in the major industrial areas of France as well as foreign branches located in Angola, Libya, Nigeria and Switzerland.

PONTICELLI corporate policy is to provide customers with what has been and will remain the best contribution to our image: permanent commitment to safety, quality of services and respect for deadlines.



## PREZIOSO-TECHNILOR

Chemin des deux Ponts - BP 308  
38553 SAINT-CLAIR-DU-RHÔNE - FRANCE  
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Web : [www.prezioso.fr](http://www.prezioso.fr)

Contact : • *Erwoan Naour*

**Turnover: € 200 million**  
**Number of employees: 1 900**  
**Category: subcontractor**

### Activity:

For more than 50 years, **PREZIOSO-TECHNILOR** has been designing and implementing solutions for protective and insulating coatings in order to extend the lifespan of its customers' equipment. About half of the business is performed outside France.

PREZIOSO-TECHNILOR offers a whole set of services: blasting, coatings, insulation, passive fireproofing, concrete resurfacing and access solutions (scaffolding, rope access).

PREZIOSO-TECHNILOR performs services for all sorts of industrial equipments, buildings and civil engineering infrastructures: particularly on offshore and onshore platforms, refineries, LNG plants, reservoirs, etc.

PREZIOSO-TECHNILOR operates on new investments as well as on operational maintenance work or shutdown works.

### Activité :

Depuis plus de 50 ans, **PREZIOSO-TECHNILOR** conçoit et met en œuvre des solutions de revêtements protecteurs et isolants pour prolonger la vie des équipements de ses clients. Près de la moitié de l'activité est réalisée hors France.

PREZIOSO-TECHNILOR propose un package complet de prestations : décapage, revêtements, isolation, protection passive incendie, restructuration de bétons, moyens d'accès (échafaudages, travaux sur cordes).

PREZIOSO-TECHNILOR réalise ses prestations sur toutes sortes d'équipements industriels, de bâtiments ou d'ouvrage de génie civil : notamment, sur des plates-formes offshore et onshore, des FPSO-FPU, des raffineries, des unités de liquéfaction de gaz (GNL), des réservoirs, etc.

PREZIOSO-TECHNILOR intervient sur des travaux neufs, des travaux de maintenance en opération ainsi que des arrêts.



## PRIDE FORASOL

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Web : [www.prideinternational.com](http://www.prideinternational.com)

Contact : • *Jean-Pierre Riera, Eastern Hemisphere Marketing Director*

**Turnover: € 1 640 million**  
**Number of employees: 7 000**  
**Category: contractor**

### Activity:

Headquartered in Houston, Texas, **PRIDE INTERNATIONAL** Inc., is one of the world's largest drilling contractors. PRIDE provides contract drilling and related services to oil and gas companies worldwide.

With over 7,000 employees, PRIDE offers a multinational workforce with offices in the United States, Africa, Asia, Europe, Middle East and South America.

We have positioned our fleet in some of the world's largest and most active exploration and production areas, with a market presence in West Africa (Angola), Latin America (Brazil), the Gulf of Mexico, the Mediterranean and Middle East. Today, we operate a total of 45 rigs.

Our fleet is currently located as follows:

- West and South Africa: 2 ultra-deepwater, dynamically positioned drillships, 2 deepwater semisubmersibles, 3 midwater semisubmersibles, 1 jackup rig.
- South America: 4 deepwater, dynamically positioned semisubmersibles and 3 midwater semisubmersibles.
- USA - Gulf of Mexico: 14 jackup rigs.
- Mexico - Gulf of Mexico: 8 jackup rigs.
- Mediterranean and Middle East: 1 deepwater semisubmersible and 2 jackup rigs.
- India: 2 jackup rigs.
- Korea: 4 ultra-deepwater drillships under construction.

### *Operations Overview*

We provide contract drilling and related services to oil and gas companies worldwide, operating in approximately 15 countries and marine provinces.

At PRIDE, we understand that our success is directly linked to the success of our customers. For that reason, we continually focus on enhancing our equipment and services in order to better serve our customers' needs.



## PRINCIPIA SAS

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Fax : + 33 (0) 4 42 98 11 89

E-mail : philippe.lebuhan@principia.fr

Web : www.principia.fr

Contact : • Philippe Le Buhan, Director Business Development

**Number of employees: 100**

**Category: subcontractor**

### Activity:

PRINCIPIA is an independent scientific engineering company offering:

- Expertise and assistance for design and analysis of marine structures, hull & marine operations, riser & pipelines (including flow assurance), mooring systems through numerical modelling and tests in the field of hydrodynamics, structural mechanics, fluid flows, thermal analysis,
- Specification, management, analysis of model test campaign, or sea trial,
- Advanced solutions for hull and offshore structure monitoring for fatigue, weld crack, structural integrity management,
- Software development and marketing for offshore applications: *Diodore*, *Isymost*, *NSO Fastrudl*, *Deeplines™*,
- Technical assistance and training (accredited organisation).

PRINCIPIA worldwide: France, USA (Houston), Singapore.

### Activité :

PRINCIPIA est une société d'ingénierie scientifique indépendante offrant :

- Services d'expertise et d'assistance aux projets industriels pour la conception et l'analyse de structures marines, de coques et d'opérations marine, de système d'ancrage, de risers et de pipelines (y compris flow assurance) par la modélisation numérique et/ou les essais mesures dans le domaine de l'hydrodynamique, la mécanique des structures, les écoulements internes et les aspects thermiques,
- Spécification, le suivi et l'analyse de test en bassin, en mer ou en laboratoire,
- Solutions avancées de système de mesure/monitoring de coque et de structures offshore pour le suivi en fatigue, la détection de fissure dans les soudures,
- Développement et commercialisation de logiciel dans le domaine marine/offshore : *Diodore*, *Isymost*, *NSO Fastrudl*, *Deeplines™*,
- Assistance technique et formation (organisme agréé).

Implantations : France, USA (Houston), Singapour.

**Certified: ISO 9001 by DNV-Cofrac (ref n° 0157-2004-FR-COFRAC-QUA)**



## PROCESS SYSTEMS

11, boulevard Brune  
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Tél. : + 33 (0) 1 53 90 22 23

Fax : + 33 (0) 1 53 90 22 24

E-mail : [process.systems@ps-france.com](mailto:process.systems@ps-france.com)

Web : [www.ps-france.com](http://www.ps-france.com)

Contact : • *Nicolas Tubeuf, General Manager*

**Number of employees: 15**

**Category: Subcontractor**

### Activity:

Engineering company specialized in the supply of process equipment in oil and natural gas industry:

- Separator on skid, heater treater,
- Indirect heater, filtration, gas conditioning,
- Natural gas dehydration unit and TEG regeneration associated with thermal oxidizer,
- Steam generator, vacuum condenser, process exchanger.

**PROCESS SYSTEMS**, your specialist for turn-key units: process, manufacture, regulation, automatism.

### Activité :

Société d'ingénierie spécialisée dans la fourniture d'équipements de procédés dans les domaines du pétrole et du gaz naturel :

- Séparateur sur skid, heater treater,
- Réchauffeur indirect, filtration, détente, comptage,
- Unité de déshydratation de gaz naturel au TEG associée à un économiseur d'énergie par incinération d'effluent,
- Boucle de génération de vapeur, condenseur sous vide, échangeur process.

**PROCESS SYSTEMS**, votre interlocuteur privilégié pour des unités clés en main : process, fabrication, régulation, contrôle commande.



## PROFLUID

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Web : [www.profluid.org](http://www.profluid.org)

Contact : • *Laure Hélard*

## Category: association and similar

### Activity:

French pump, compressor and valve association, is the professional organization representative of pump, compressor and valve manufacturers.

The 140 members of the association can be split into four sectors:

- Pumps,
- Compressors and vacuum pumps,
- Industrial valves,
- Building and sanitary valves and taps.

The whole profession employs nearly 25,000 employees in France for a turnover of 4.5 billion Euros (export 70%).

In the heart of national and European decisions, **PROFLUID** is a member of FIM, (French federation of engineering industries) which gathers more than 35 professions, but is also member of Europump (the European committee of pump manufacturers), Pneurop (the European committee of manufacturers of compressors, vacuum pumps, pneumatic tools and allied equipment) and of the CEIR (the European committee of valve manufacturers).

### Activité :

**PROFLUID** est né en 2006 de la fusion entre l'AFPR (Association française des pompes et de la robinetterie) et du SCC-FIM COMPREVID (Syndicat des constructeurs de compresseurs et de pompes à vide) pour répondre à de nombreuses problématiques communes.

Elle est aujourd'hui l'Association française des pompes, des compresseurs et de la robinetterie, organisation professionnelle membre de la Fédération des industries mécaniques (FIM).

La complémentarité des métiers représentés lui permet ainsi d'accroître sa connaissance des produits et marchés afin de répondre au mieux à l'attente de ses adhérents.

PROFLUID rassemble plus de 140 entreprises adhérentes qui emploient 25 000 personnes et génèrent 4,5 milliards d'euros de chiffre d'affaires, dont près de 70 % réalisé à l'export.



## PROSERNAT

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E-mail : sales@prosernat.com  
Web : www.prosernat.com

Contact : • Jean-Noël Meary, Chairman and CEO

**Turnover: € 70 million**  
**Number of employees: 100**  
**Category: subcontractor**

### Activity:

PROSERNAT, specialized process technology and equipment supplier to the oil and gas industry, is a fully-owned subsidiary of the IFP, specialist of modular units, especially for gas treatment.

PROSERNAT offers a full range of processing units for phase separation, natural gas dehydration and sweetening, NGL extraction and sulphur recovery.

In particular, PROSERNAT offers advanced gas treatment technologies, including IFP gas treatment processes, *AdvAmine*<sup>TM</sup> (amine based processes developed by Total) and *AdvaSulf*<sup>TM</sup>.

### Activité :

PROSERNAT, ingénierie et fournisseur d'équipements pour l'industrie du gaz et du pétrole, est une filiale de l'IFP, spécialiste de la fourniture d'unités modulaires, notamment pour le traitement de gaz.

PROSERNAT offre une gamme complète de technologies pour la séparation de phase, le séchage et la désacidification du gaz naturel, l'extraction de NGL et la récupération de soufre.

En particulier, PROSERNAT propose des technologies de pointe pour le traitement du gaz naturel, comme les procédés de l'IFP, *AdvAmine*<sup>TM</sup> (lavage aux amines développé par Total), et *AdvaSulf*<sup>TM</sup> (portefeuille de technologies de récupération de soufre).



**REP**

## **Recherche Exploitation Pétrole**

ZI Pétrolière - 40, avenue Jean Jaurès

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E-mail : [info@rep.fr](mailto:info@rep.fr)

E-mail : [jean-charles.lavergne@rep.fr](mailto:jean-charles.lavergne@rep.fr)

Web : [www.rep.fr](http://www.rep.fr)

Contact : • *Jean-Charles Lavergne, General Manager*

**Turnover: € 17 million**

**Number of employees: 23**

**Category: subcontractor / vendor**

### **Activity:**

REP is a French independent company specialised in research, development, formulation, manufacturing, and marketing of chemical products designed for petroleum sector, industry and the environment.

*In the Oil Production*, REP's products generate productivity gains and reduce maintenance-related costs, while respecting environment and safety constraints. Products: corrosion inhibitors, scale inhibitors, demulsifiers, biocides, paraffins inhibitors, hydrate inhibitors, scavengers, tailor made products, etc.

*In the Environment Protection*, REP offers a range of products that enables effective intervention against any type of pollution.

Products: absorbents, bacterial cleaners, dispersants, biodegradable cleaners, etc.

### **Activité :**

REP est spécialisée dans la recherche, la mise au point, la formulation et la commercialisation de produits chimiques destinés à la production pétrolière, l'industrie et l'environnement.

Les produits REP génèrent des gains de productivité et réduisent les coûts liés à la maintenance et aux contraintes opérationnelles.

*Produits de la production pétrolière* : anticorrosion, inhibiteurs de dépôts, anti-hydrates, désémulsifiants, anti-paraffines (solvants, PPD, dispersants), anti-naphténates, anti-asphaltènes, gaz-scavenger, anti-mousse, multifonctions, biocides, produits à façon, etc.

*Produits de la protection de l'environnement* : dispersants, absorbants, produits de nettoyage, biodégradants, activateurs de bactéries, etc.



**RSI**

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Web : [www.simulationrsi.net](http://www.simulationrsi.net)

Contact : • Yves Hervé ([yves.herve@simulationrsi.net](mailto:yves.herve@simulationrsi.net))

**Number of employees: 110**  
**Category: subcontractor**

### **Activity:**

RSI, an IFP Group Company, is a leading provider of dynamic simulation solutions and services to onshore/offshore oil & gas, refining, petrochemicals, chemicals and power plants for 25 years.

RSI is a unique combination of skill and expertise based on *Indiss*<sup>TM</sup>, its proprietary simulation platform.

RSI provides cost effective solutions for today business challenges:

- Plant design checking, improvement and validation,
- Process operation profitability,
- Staff and equipment safety,
- Plant operator expertise,
- Environmental regulations compliance.

Examples of solutions delivered to our customers are:

- Dynamic engineering simulator (DES) - for engineering purpose before construction,
- Operator training simulator (OTS) - for operator training on existing or new plants,
- Pipeline simulation management (PMS) - for support to operation, supervision and training.



**S2M**

**Société de Mécanique Magnétique**

2, rue des Champs - BP 2282  
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Web : www.s2m.fr

*Contact : • Yves Destombes, Director of Sales / Energy BU*

**Turnover: € 49 million**  
**Number of employees: 255**  
**Category: subcontractor / vendor**

### **Activity:**

S2M, an SKF group company, is the world leader in the magnetic bearings technology. This concept can achieve a very high level of reliability thanks to the absence of friction (the rotor is maintained in levitation by magnetic forces, so without contact). Today, our technology becomes a standard for high speed machines of the oil, gas and energy fields (compressors, turbo expanders, turbines, electric motors and generators ...).

With almost 25 years of experience in the oil and gas, S2M has a reference list of over 500 machines throughout the world.

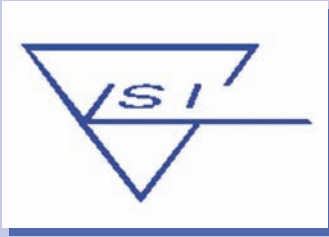
We regularly plan technical seminars for our clients. To participate or for further information, please contact us.

### **Activité :**

S2M, entreprise du groupe SKF, est le leader mondial de la technologie des paliers magnétiques. Ce concept permet d'atteindre un très haut niveau de fiabilité grâce à l'absence d'usure (le rotor est maintenu en lévitation par des forces magnétiques, donc sans contact). Aujourd'hui, notre technologie devient un standard pour les machines tournantes rapides des secteurs du pétrole, du gaz et de l'énergie (compresseurs, turbo-expandeurs, turbines, moteurs électriques et générateurs...).

Avec une expérience de près de 25 ans dans le secteur du pétrole et gaz, S2M dispose d'une liste de référence de plus de 500 machines équipées à travers le monde entier.

Nous programmons régulièrement des séminaires techniques pour nos clients. Pour y participer ou pour avoir des informations complémentaires, n'hésitez pas à nous contacter.



## SAFIER INGENIERIE SAS

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Web : [www.safier-ingenieriesas.com](http://www.safier-ingenieriesas.com)

Contact : • *Jean-Philippe Court*

**Number of employees: 25**  
**Category: consultancy / engineering**

### Activity:

**SAFIER INGENIERIE SAS** provides a service of structural engineering excellence based on a conscientious qualified experienced team and organisation and working methods totally committed to serve the client.

SAFIER INGENIERIE SAS is an independent structural engineering consulting company in the fields of offshore (jackets, decks, jack-ups, semi-subs), subsea, marine pipelines, naval architecture, FPSO, onshore petrochemicals, renewable energy, installation, decommissioning engineering.

We have a qualified, experienced, motivated dedicated team of long-term permanent bilingual engineers, all chosen for their character, ethics, morals and their structural engineering capability.

We serve our clients from developing innovative solutions to conceptual front-end to final design/analysis to achieve economic projects from our offices in Paris and London and are available worldwide.

### Activité :

**SAFIER INGENIERIE SAS** fournit une prestation d'ingénierie structure de haute qualité, basée sur le savoir faire d'une équipe consciencieuse et qualifiée, d'une organisation et des méthodes de travail entièrement dédiées à servir ses clients.

SAFIER INGENIERIE SAS est une société indépendante de consultants en ingénierie structure, dans les domaines de l'offshore classique (plates-formes pétrolières, plates-formes autoélevatrices, semi-submersibles), de l'offshore ultra-profond, des pipelines sous-marins, de l'architecture navale, FPSO, des complexes onshore pétrochimiques, des énergies renouvelables, de l'ingénierie d'installation et de démantèlement.



## SAIPEM SA

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Contact : • [communication@saipem-sa.com](mailto:communication@saipem-sa.com)

**Turnover: € 9.630 million (2007 - Saipem group)**  
**Number of employees: 33 373 (2007 - Saipem group)**  
**Category: engineering / contractor**

### Activity:

SAIPEM, 43% owned by ENI, is organised in three business units: Offshore, Onshore and Drilling, with a strong bias towards oil & gas related activities in remote areas and deepwater.

SAIPEM is a leader in the provision of engineering, procurement, project management and construction services with distinctive capabilities in the design and the execution of large scale offshore and onshore projects, and technological competences such as gas monetisation and heavy oil exploitation.

SAIPEM SA is a company of SAIPEM.

### Activité :

SAIPEM, détenue à 43 % par l'ENI, est organisée en 3 pôles d'activité : Offshore, Onshore et Forage. Elle est axée particulièrement sur les activités de l'industrie pétrolière et gazière dans les zones éloignées et en grande profondeur.

SAIPEM est un leader dans la fourniture de services : ingénierie, approvisionnements, management de projets et construction, avec des capacités particulières dans la conception et l'exécution des grands projets offshore et onshore, et des compétences technologiques pointues comme la valorisation du gaz naturel et l'exploitation du pétrole lourd.



**SBPI - SOCIÉTÉ BOURGUIGNONNE  
DE PLOMBERIE INDUSTRIELLE**

Route de Bleneau - BP 1  
89220 ROGNY-LES-SEPT-ECLUSES - FRANCE  
Tél. : + 33 (0) 3 86 74 51 36  
Fax : + 33 (0) 3 86 74 52 49  
E-mail : [agautier@sbpi.fr](mailto:agautier@sbpi.fr)  
Web : [www.sbpi.fr](http://www.sbpi.fr)

*Contact : • Alain Gautier, Commercial Director*

**Turnover: € 5 million**  
**Number of employees: 30**  
**Category: contractor / vendor**

**Activity:**

SBPI's range of activities covers the installation of high-tech materials, glass reinforced plastic pipes, competitive with equipment made of traditional materials.

SBPI owing to its references is amongst the major suppliers and installers of GRP pipes. Its own technical division can participate in project designing and supply complete installations wherever the implantation site may be.

Quality certification: SBPI is 9001: 2000 certified specially for the fabrication, the installation of fibreglass piping networks.



## SBM FRANCE

58, avenue d'Iéna

75116 PARIS - FRANCE

Tél. : + 33 (0) 1 47 20 90 84

Fax : + 33 (0) 1 40 70 19 81

E-mail : francois.raux@sbmoffshore.com

Web : www.sbmoffshore.com

*Contact : • François Raux, Senior V.P. Sales - Europe & FSU*

**Turnover: € 2 389 million**

**Number of employees: 5 117**

**Category: contractor / engineering**

### **Activity:**

SBM FRANCE is a member of the SBM Offshore group.

The business of SBM Offshore is to serve on a global basis the offshore oil and gas industry by supplying engineered products, vessels and systems, and offshore oil and gas production services.

#### ***The product line comprises:***

- Offshore import/export terminals for crude oil, refined products, LPG and LNG, mostly based on the single point mooring principle, floating production and/or storage and offloading systems (FSOs and FPSOs) and other floating production facilities based on ship hulls, semi-submersibles and tension leg platforms (TLPs);
- Offshore oil and gas production services through the leasing of integrated production and storage facilities owned and operated by the company;
- Design, construction and supply of semi-submersible drilling platforms;
- Special designs and engineering services and delivery of specific hardware components for dynamically positioned drillships, semi submersible drilling platforms, jack-up drilling platforms, systems, crane vessels and other specialised work vessels;
- Offshore construction and installation contracting services.

The Schlumberger logo is displayed in a white box with a blue border. The word "Schlumberger" is written in a bold, blue, sans-serif font.

## SCHLUMBERGER LIMITED

42, rue Saint-Dominique  
75007 PARIS - FRANCE  
Tél. : + 33 (0) 1 40 62 10 00  
Fax : + 33 (0) 1 40 62 10 72  
Web : [www.slb.com](http://www.slb.com)

Contact : • *Jean Chevallier*

**Turnover: \$ 25 billion**  
**Number of employees: 84 000**  
**Category: contractor / engineering**

### Activity:

**SCHLUMBERGER LIMITED** (NYSE:SLB) is the world's leading oilfield services company supplying technology, information solutions and integrated project management that optimize reservoir performance for customers working in the oil and gas industry.

Founded in 1926, today the company employs more than 84,000 people of over 140 nationalities working in approximately 80 countries.

The company comprises two business segments:

- *Schlumberger Oilfield Services* supplies a wide range of products and services from formation evaluation through directional drilling, well cementing and stimulation, well completions and productivity to consulting, software, information management and IT infrastructure services that support core industry operational processes.
- *WesternGeco* is the world's largest seismic company and provides advanced acquisition and data processing services.

SCHLUMBERGER has principal offices in Houston, Paris and The Hague.



## SCHNEIDER ELECTRIC SA

35, rue Joseph Monier - CS 303236  
92506 RUEIL-MALMAISON - FRANCE

Tél. : + 33 (0) 1 41 29 70 00

Fax : + 33 (0) 1 41 29 71 00

E-mail : [veronique.moine@schneider-electric.com](mailto:veronique.moine@schneider-electric.com)

Web : [www.schneider-electric.com](http://www.schneider-electric.com)

Contact : • *Véronique Moine*

**Turnover: € 18.3 billion**  
**Number of employees: 120 000**  
**Category: equipment manufacturer**

### Activity:

As a global specialist in energy management with operations in more than 100 countries, **SCHNEIDER ELECTRIC** offers integrated solutions across multiple market segments, including leadership positions in energy and infrastructure, industrial processes, building automation, and data centres/networks, as well as a broad presence in residential applications.

Focused on making energy safe, reliable, and efficient, the company's 120,000 employees achieved sales of more than 18.3 billion Euros in 2008, through an active commitment to help individuals and organisations *"Make the most of their energy™"*.

### Activité :

Spécialiste mondial de la gestion de l'énergie, présent dans plus de 100 pays, **SCHNEIDER ELECTRIC** offre des solutions intégrées pour de nombreux segments de marchés. Le groupe bénéficie d'une position de leader sur ceux de l'énergie et des infrastructures, des processus industriels, des automatismes du bâtiment, des centres de données et réseaux ainsi que d'une large présence dans les applications du résidentiel.

Mobilisés pour rendre l'énergie sûre, fiable et efficace, ses 120 000 employés réalisent plus de 18,3 milliards d'Euros de chiffre d'affaires en 2008 en s'engageant auprès des individus et des organisations afin de les aider à tirer le meilleur de leur énergie.



## **SDV International Logistics Oilfield Department**

BP 61

95612 CERGY-PONTOISE Cedex - FRANCE

Tél. : + 33 (0) 1 34 21 43 36

Fax : + 33 (0) 1 34 21 43 30

E-mail : [y.daguzan@sdv.com](mailto:y.daguzan@sdv.com)

Web : [www.sdv.com](http://www.sdv.com)

*Contact : • Yann-Marie Daguzan, Sales Executive*

**Category: subcontractor**

### **Activity:**

- Organization of ocean, air and overland transportation
- General cargo & turnkey projects
- Port & airport transit & forwarding
- Logistic & storage

Quality certification: ISO 9001: 2000



## SERIMAX

Bâtiment Artval  
9, rue des trois sœurs  
93420 VILLEPINTE - FRANCE  
Tél. : + 33 (0) 1 60 21 67 00  
Fax : + 33 (0) 1 78 78 50 77  
E-mail : [marketing@serimax.com](mailto:marketing@serimax.com)  
Web : [www.serimax.com](http://www.serimax.com)

*Contact : • Delphine Charré, Group Marketing Manager*

**Turnover: € 150 million**  
**Number of employees: 800**  
**Category: contractor / manufacturer**

### **Activity:**

SERIMAX is an international full service welding company who plans, manages and delivers fully integrated welding solutions on land and at sea, in the most challenging environments and extreme conditions around the world.

The scope of SERIMAX's operations ranges from marine pipelines, spools and landlines, to onshore fabrication and multi-jointing.

Expertise that has been acquired over the years enables SERIMAX to provide precisely the package of equipment, services and support that meets each client's specific requirements.



**SICA SA**  
**a Subsidiary of KAPPA-GROUP**

Tour Atlantique 1 - Place de la pyramide  
92911 PARIS LA DÉFENSE Cedex - FRANCE

Tél. : + 33 (0) 1 49 03 73 80

Fax : + 33 (0) 1 49 03 02 83

E-mail : [jjmugniery@sica-kappa.com](mailto:jjmugniery@sica-kappa.com)

Web : [www.sica.fr](http://www.sica.fr)

- Contacts :*
- *Jean-Jacques Mugniery, CEO*
  - *Patrice Brossard, VP Inspection*
  - *Alain Loppinet, Member of the Board*

**Turnover: € 3.183 million**

**Number of employees: 29**

**Category: contractor / procurement services / subcontractor**

## **Activity:**

SICA is performing:

- Inspection tasks on drilling and production (casing, tubing, drill pipes wellheads, completion) as well as surface production equipments in plant and on storage park,
- Management of logistics base including reception, control repair and maintenance of equipment returning from drilling rigs or production platforms,
- Technical audits, qualification of suppliers/manufacturers,
- Technical assistance of any kind including QA/QC in projects.

SICA is certified ISO 9001: 2000 (Certificate n° 0189-2006- FR - COFRAC-QUA)

## **Activité :**

SICA a 20 ans d'expérience dans les activités suivantes :

- Suivi de fabrication, inspection finale et supervision des tests sur les équipements de forage et de production (tubulaires, têtes de puits, équipements de complétion), de surface sur les éléments de plates-formes pétrolières offshore chez le fabricant,
- Management de bases logistiques incluant la réception, le contrôle, la réparation et la maintenance des équipements en retour des sites de forage et de production,
- Audits techniques et qualification de fournisseurs/fabricants,
- Assistance technique de tout type, y compris l'assurance qualité et le contrôle de qualité dans les projets.

SICA est certifié ISO 9001: 2000 (Certificat n° 0189-2006- FR - COFRAC-QUA)



## SID STEIBLE

45, rue Jacques Mugnier  
68200 MULHOUSE - FRANCE  
Tél. : + 33 (0) 3 89 60 62 70  
Fax : + 33 (0) 3 89 60 62 75  
E-mail : [info@sid-steible.fr](mailto:info@sid-steible.fr)  
Web : [www.sid-steible.fr](http://www.sid-steible.fr)

**Contacts :**

- Sébastien Schoenecker, Manager
- Eric Bourdier, Pumps Sales Manager

**Turnover: € 6.8 million**  
**Number of employees: 14**  
**Category: vendor**

### Activity:

**SID STEIBLE** is an engineering and advising company specialised in the sale of pumping and safety equipments for petroleum and parapetroleum industry; distributor of *Bornemann*, *Kral*, *Desmi* and *Wepuko's* pumps and *Protego's* flame-arrester equipments.

Our pump department can offer a wide range of volumetric pumps like twin screw, three screw, PC, gear and pistons pumps for many transfer, lub-oil, hydraulic applications and even boosting mature field with our multiphase booster solution.

Our safety department is specialized in your security plant's studies and can provide you protection against explosion thanks to our flame-arrester, breather/relief valve and nitrogen blanketing for a very large operating process conditions.

*SID is your pumping and safety projects' partner!*

### Activité :

**SID STEIBLE** est une société d'études, de conseil et de distribution de matériel de pompage et de sécurité, spécialisée dans l'industrie pétrolière et parapétrolière. Elle est distributeur des pompes *Bornemann*, *Kral*, *Desmi* et *Wepuko* et des équipements arrête-flammes *Protego*.

Notre activité de pompage permet de proposer toute une gamme de pompes volumétriques à 2 et 3 vis, vis excentrée, à engrenages ainsi qu'à pistons permettant de couvrir de nombreuses applications allant du transfert, de la lubrification, de l'hydraulique jusqu'à l'exploitation et le boosting de puits matures grâce à nos solutions multiphasiques.

Notre activité de sécurité est spécialisée dans l'étude et la fourniture d'équipements de protection contre les explosions et dispose d'une large gamme d'arrête-flammes, de soupapes et de détendeurs permettant de répondre à toutes les conditions opératoires.



**SNCT - Syndicat national  
de la Chaudronnerie, Tuyauterie  
et Maintenance industrielle**

92038 PARIS LA DÉFENSE Cedex - FRANCE

Tél. : + 33 (0) 1 47 17 62 71

Fax : + 33 (0) 1 47 17 62 77

E-mail : [snct@snct.org](mailto:snct@snct.org)

Web : [www.snct.org](http://www.snct.org)

Contact : • *Cécile Guernier*

**Category: association and similar**

**Activity:**

Depending on their respective specialties, the members of **SNCT** are in a position to build and to maintain the following equipment designed for industrialists in the oil, natural gas and petrochemical industries:

- Steam and superheated water generators: piping for all fluids, all temperatures and all pressures,
- Mixers,
- Heat exchangers,
- Condensers,
- Towers or columns,
- Tanks and containers for the transport of liquids and gases,
- Fabrication and steel-plating on plans.



## SNF SAS

ZAC de Milieux  
42163 ANDRÉZIEUX - FRANCE  
Tél. : + 33 (0) 4 77 36 86 00  
Fax : + 33 (0) 4 77 36 86 96  
E-mail : [info@snf.fr](mailto:info@snf.fr)  
Web : [www.snf-group.com](http://www.snf-group.com)

*Contacts : • René Pich, Pascal Rémy, Jacques Kieffer*

**Turnover: € 1 100 million**  
**Number of employees: 2 500**  
**Category: manufacturer / vendor**

### **Activity:**

SNF is the leading producer of acrylamide-based polymers with 40% of the world capacity.

SNF has invested heavily over the last 10 years to build state of the art manufacturing units in Europe, China and the USA.

SNF has 30 years of experience in enhanced oil recovery (EOR) and has been one of the precursors of the technology in the USA. SNF is continuously improving its EOR polymer technology through close working relationships with research teams of oil companies.

SNF's overall production capacity has reached more than 300 000 tonnes strengthening its position as the largest producer of polymers for EOR.

SNF is in a unique position to advise and support oil companies in their polymers for EOR needs.



## **SODEXO REMOTE SITES**

255, quai de la Bataille de Stalingrad  
92130 ISSY-LES-MOULINEAUX - FRANCE

Tél. : + 33 (0) 1 30 85 75 00

Fax : + 33 (0) 1 30 43 09 58

E-mail : [contact@universalsodexo.com](mailto:contact@universalsodexo.com)

Web : [www.sodexo.com](http://www.sodexo.com)

*Contact : • Thierry Arnaud, SVP Strategic Affairs*

**Turnover: € 848 million**

**Number of employees: 27 400**

**Category: subcontractor / SVP Strategic Affairs**

### **Activity:**

**SODEXO REMOTE SITES** is the recognised supplier of multiservice solutions to the oil and gas industries, onshore and offshore.

The range of service lines has been developed over the past 25 years in response to the needs of our clients.

At **SODEXO REMOTE SITES** our goal for clients is to effectively manage the clients' non core services, through dynamic management of multiservice / facilities management through our global presence and credible experience.



## SOFRESID ENGINEERING SA

1/7, avenue de San Fernando  
78884 ST-QUENTIN-YVELINES Cedex - FRANCE  
Tél. : + 33 (0) 1 61 37 88 88  
Fax : + 33 (0) 1 61 37 77 77  
E-mail : [contact.entreprise@sofresid.com](mailto:contact.entreprise@sofresid.com)  
Web : [www.sofresid-engineering.com](http://www.sofresid-engineering.com)

Contact : • [communication@saipem-sa.com](mailto:communication@saipem-sa.com)

**Turnover: € 45 million**  
**Number of employees: 460**  
**Category: contractor / engineering**

### Activity:

**SOFRESID ENGINEERING**, subsidiary of SAIPEM SA, is a company of global engineering with strong added value, occurring in numerous domains of the oil & gas industry, but also in the shipbuilding, the steel industry or the building.

The performances, realized by high-level multidisciplinary teams, close to their customers, go from the management of project to the turnkey projects, including engineering and regulatory studies.

Benefiting from the most successful computing tools and from an acquired experience for more than 30 years, teams of **SOFRESID ENGINEERING**, capable of federating their multi-skills sites, are able to bring answers suited to the complex industrial problems.

### Activité :

**SOFRESID ENGINEERING**, filiale à 100 % de SAIPEM SA, est une société d'ingénierie globale à forte valeur ajoutée, intervenant dans de nombreux domaines de l'industrie parapétrolière et gazière, mais aussi dans la construction navale, la sidérurgie ou le bâtiment.

Les prestations, réalisées à l'aide d'équipes pluridisciplinaires de haut niveau, proches de leurs clients, vont de la direction de projet aux projets clés en main en passant par l'ingénierie et les études réglementaires.

Bénéficiant des outils informatiques les plus performants et d'une expérience acquise depuis plus de 30 ans, les équipes de **SOFRESID ENGINEERING**, capables de fédérer leurs compétences multisites, sont en mesure d'apporter des réponses appropriées aux problématiques industrielles complexes.

Certifications : ISO 9001: 2000, UIC, MASE, CEFRI



## SOFREGAZ

4, allée de Seine  
93200 SAINT-DENIS - France  
Tél. : + 33 (0) 1 80 60 30 00  
Fax : + 33 (0) 1 80 60 32 12  
E-mail : [contact@sofregaz.fr](mailto:contact@sofregaz.fr)  
Web : [www.sofregaz.fr](http://www.sofregaz.fr)

*Contact : • Karine Delerce, Communication Manager*

**Number of employees: 160**  
**Category: contractor / engineering**

### **Activity:**

Founded in 1959, **SOFREGAZ** is one of the world's premier engineering contractors working in the natural gas field, with more than 800 projects in 50 countries.

SOFREGAZ' expertise ranges from gas fields to natural gas end-users, and includes treatment, transmission, liquefaction and storage of natural gas.

SOFREGAZ delivers world-class projects and services from feasibility studies to EPC turnkey contracts and project management and strives continuously to enhance client value.

Our primary ambition is to develop efficient technological solutions (SOFREGAZ holds several patents), execute and maintain capital projects on schedule, within budget using operational excellence.

SOFREGAZ is part of Maire Tecnimont Group (more than 3,800 people worldwide) and is organised to ensure flexibility to answer quickly to our client's requirements.

Our outstanding dependability, expertise and strong relationships with our clients distinguish SOFREGAZ as one of the leaders in the natural gas market place.

SOFREGAZ is certified ISO 9001-2000, ISO 14001 and OHSAS 18001.



## SORCOM

Z.I. La Rousselière - CP 2802  
44800 SAINT-HERBLAIN Cedex - FRANCE  
Tél. : + 33 (0) 2 40 63 47 56  
Fax : + 33 (0) 2 40 63 54 18  
E-mail : [contact@sorcom.fr](mailto:contact@sorcom.fr)  
Web : [www.sorcom.fr](http://www.sorcom.fr)

*Contacts :*

- *Philippe Le Gall, Chairman*
- *Aurélien Michaud, Business Manager*

**Turnover: € 4 million**  
**Number of employees: 11**  
**Category: procurement services**

### Activity:

**SORCOM** is the specialist of procurement services for engineering companies, contractors and sites for the oil & gas industry. It has a 15 year experience and a recognised expertise in the preparation of electrical and instrumentation bulks mechanical and electrical workshops as well as laboratories.

It has a team of highly skilled technicians in the oil & gas industry assisted by specialists of international trade and logistics; all fully committed to the quality process and to meeting the needs of our customers.

SORCOM brings you its understanding of your commercial and technical needs, a flexible and reactive organisation able to find the right suppliers worldwide and to process your orders all over the world (packing, marking, logistics, technical documentation).

Quality certification: ISO 9001

### Activité :

**SORCOM** est depuis 15 ans le spécialiste du groupement d'achats pour les ingénieries pétrolière, gazière et minière. SORCOM propose une offre complète de "bulks" en instrumentation, matériel électrique, tuyauterie et laboratoires.

Ses relations privilégiées avec de nombreux fournisseurs en France et à l'étranger vous permettent de ne vous adresser qu'à un seul interlocuteur pour vous approvisionner en matériels de qualité aux meilleurs prix et délais.

Forte d'une équipe de chargés d'affaires expérimentés dans ces secteurs d'activités, de professionnels des achats, de la logistique et du commerce international, SORCOM comprend vos besoins et vous conseille dans vos choix, trouve les fournisseurs ou sous-traitants adaptés, passe les commandes, les suit et les coordonne, inspecte et vérifie le matériel, organise l'emballage, le transport et la logistique, fournit la documentation et les certificats nécessaires.

Certification qualité : ISO 9001



## **SPIE OIL & GAS SERVICES**

Parc Saint-Christophe  
10, avenue de l'Entreprise  
95861 CERGY-PONTOISE Cedex - FRANCE  
Tél. : + 33 (0) 1 34 22 59 00  
Fax : + 33 (0) 1 34 22 51 69  
Web : [www.spieogs.com](http://www.spieogs.com)

*Contacts :*

- *Loïc du Rusquec, Marketing Director*
- *Hélène Abelard, Assistant*

**Turnover: € 428 million**  
**Number of employees: 4 000**  
**Category: subcontractor**

### **Activity:**

- **Energy:** oil & gas industry, petrochemical & chemical.
- **Well services:** engineering and integrated equipment supply packages and services, slick line operations, memory gauges, customised machine shops (API, ISO & Premium licences), pipe inspection.
- **Systems integration (EPC):** project management, telecommunications and telemetry systems, automation and SCADA, security systems, electricity, instrumentation.
- **Expertise services:** geosciences, drilling, drilling logistics, process, construction supervision, risk management, life sciences, environment.
- **Competence development:** selection, recruitment, training projects, training centre management, nationalisation programmes towards local communities, competence assessment.
- **Asset support:** commissioning, start-up, maintenance and inspection engineering, maintenance and inspection works, overhaul and repair of turbo machines and rotating equipment, operations



## **SPIECAPAG**

Parc d'activités Kléber - Immeuble Hampton  
165, boulevard de Valmy  
92707 COLOMBES Cedex - FRANCE  
Tél. : + 33 (0) 1 57 60 95 15  
Fax : + 33 (0) 1 57 60 97 78  
E-mail : [communication@spiecapag.com](mailto:communication@spiecapag.com)  
Web : [www.spiecapag.com](http://www.spiecapag.com)

*Contact : • Jean-Claude Van de Wiele, Managing Director*

**Turnover: € 213 million**  
**Number of employees: 2 207**  
**Category: contractor / engineering**

### **Activity:**

One of the world's premier companies in the field of oil & gas onshore pipelines and ancillary systems, **SPIECAPAG**, the international pipeline contractor for landmark projects, is specialized in the:

- Engineering,
- Procurement,
- Construction (EPC),
- Management,
- Commissioning.

Start-up in the oil & gas industry for: pipelines, gathering systems, associated treatment and ancillary works, pumping, compressors, terminals and storage facilities, telecoms, SCADA, and also in slurry pipelines, water pipelines and distribution networks.

Quality certification: ISO 9001: 2000, ISO 14001: 2004, OHSAS 18001:2007.

### **Activité :**

Comptant parmi les premières compagnies mondiales dans le domaine du pétrole et du gaz, des pipelines terrestres et systèmes auxiliaires, **SPIECAPAG**, entrepreneur international de pipeline pour les projets phares, est spécialisé en :

- Ingénierie,
- Fourniture,
- Construction (EPC),
- Management,
- Commissioning.

Start-up dans l'industrie du pétrole et du gaz en ce qui concerne les pipelines, systèmes de collecte, traitements associés et travaux auxiliaires, pompage, compresseurs, installation de terminaux et de stockage, télécommunications, SCADA, ainsi que canalisations d'eau et réseaux de distribution.



**STX France  
LNG Technology SAS**

Avenue Bourdelle - BP 90180  
44613 SAINT-NAZAIRE Cedex - FRANCE  
Tél. : + 33 (0) 2 51 10 37 77  
Fax : + 33 (0) 2 51 10 49 72  
Web : [www.stxeurope.com](http://www.stxeurope.com)

**Category: contractor / engineering**

**Activity:**

**STX Europe** is able to handle LNG carrier projects, oil and gas offshore projects, technical studies and design concepts (tank , ship) with own resources as well as to manage designs and studies with distributed technical forces within STX Group, subcontractors and/or partners.

Construction records and experience from former Masa Yards, Chantiers de l'Atlantique, (Aker Yards) and Aker Arctic Technology are combined.

A cooperation agreement exists with Wadan Yards Shipbuilding Company in the field of LNG technology.



**SULZER CHEMTECH Italia Srl  
(Succursale France)**

1, boulevard des Bouvets  
92022 NANTERRE Cedex - FRANCE  
Tél. : + 33 (0) 1 55 69 18 93  
Fax : + 33 (0) 1 55 69 18 99  
E-mail : martin.vogique@sulzer.com  
Web : www.sulzerchemtech.com

Contact : • *Martin Vogique*

**Turnover: € 4 million (2007)**

**Number of employees: 5**

**Category: engineering / equipment manufacturer**

### **Activity:**

**SULZER CHEMTECH Ltd**, a division of Sulzer Corporation, is specialized in the design and supply of column and separator internals for the distillation and separation process in the oil & gas, petrochemical and chemical applications.

SULZER CHEMTECH has experience in designing, manufacturing and installing process equipment such as structured packing and trays, demister and vane pack, fractional crystallization system and static mixer.

Quality certification: ISO 9001: 2000 and ISO 14001: 2004

### **Activité :**

**SULZER CHEMTECH Ltd**, division du Groupe Sulzer, est spécialisée dans la fourniture et le design d'internes de colonnes et séparateurs pour les procédés de distillation et de séparation destinés à l'industrie du pétrole et du gaz, ainsi qu'à la pétrochimie et la chimie.

SULZER CHEMTECH conçoit, fabrique vend et installe des équipements de procédés tels que le garnissage structuré (MELLAPAK), le garnissage vrac, les plateaux conventionnels et hautes capacités, les dévésiculeurs, vane pack, les coalesceurs et mixeurs statiques.

Certification qualité : ISO 9001 : 2000 et ISO 14001 : 2004



## SULZER POMPES FRANCE

28, boulevard Roger Salengro  
CS 70504

78712 MANTES-LA-JOLIE Cedex - FRANCE

Tél. : + 33 (0) 1 34 77 72 00

Fax : + 33 (0) 1 34 77 72 16

E-mail : [sulzer-pompes.france@sulzer.com](mailto:sulzer-pompes.france@sulzer.com)

Web : [www.sulzerpumps.com](http://www.sulzerpumps.com)

Contact : • *Jean-Michel Loreau, Sales Director*

**Turnover: € 48.9 million**

**Number of employees: 120**

**Category: engineering / manufacturer**

### Activity:

**SULZER POMPES FRANCE** is designing, engineering, manufacturing, marketing and servicing pumps and pumping skids worldwide for 3 main markets:

- Oil & gas (upstream & downstream): injection, pipeline, transfer, multiphase, fire fighting, refinery & process pumps;
- Energy: boiler feed, cooling, condensate pumps;
- Water: transport/supply pumps.

All the equipments can be string tested in our test loop to valid the contractual performance before shipment and then to secure our client for their future site operation.

Quality certification: Lloyd's ISO 9001-2000.

OHSAS 18001 and ISO 14001 certification in progress, foreseen in July 2009.

### Activité :

**SULZER POMPES FRANCE** conçoit, fabrique, vend et installe des pompes et groupes de pompage sur les trois marchés principaux :

- Pétrole et gaz (amont et aval) : pompes d'injection, pipeline, de transfert, d'incendie, multiphase, pour raffinerie et pompes process ;
- Energie : pompes d'alimentation, de refroidissement, condensat de chaudière ;
- Eau : pompes de transport, osmose inverse.

Tous les équipements peuvent être testés en conditions réelles sur notre boucle d'essai pour valider les performances contractuelles avant expédition afin de sécuriser nos clients sur leur futur fonctionnement sur site.

Certification qualité : Lloyd's ISO 9001-2000.

En cours de certification OHSAS 18001 et ISO 14001 prévue pour juillet 2009.



## ÉDITIONS TECHNIP

25, rue Ginoux

75015 PARIS - FRANCE

Tél. : + 33 (0) 1 45 78 33 80

Fax : + 33 (0) 1 45 75 37 11

E-mail : [pft@editionstechnip.com](mailto:pft@editionstechnip.com)

Web : [www.editionstechnip.com](http://www.editionstechnip.com)

*Contacts :*

- *Paul-François Trioux, Chairman*
- *Thierry Verret, President*

**Turnover: € 3.6 million**  
**Number of employees: 11**  
**Category: publisher**

### Activity:

Since 1956, **ÉDITIONS TECHNIP** has become one of the first publishers in the oil and gas technology.

For 50 years, **ÉDITIONS TECHNIP** has been the partner of IFP. Thanks to this partnership, our company has access to the entire work of IFP's researchers. These scientific and technical publications relate to exploration & production, refining and basic sciences such as geology, geophysics, geochemistry, etc.

Our company fame allows us to publish researchers' work in the fields of electronics, statistics, data processing and economics. In these fields, 2008 will see a significant number of new books.

#### ***ÉDITIONS TECHNIP also publishes:***

- *Oil & Gas Science and Technology / Revue de l'IFP,*
- *Géopolitique / Revue de l'Institut International de Géopolitique.*

You can download our catalogues from our web site.



**TECHNIP**

Tour TECHNIP

92973 PARIS LA DEFENSE Cedex - FRANCE

Tél. : + 33 (0) 1 47 78 21 21

Fax : + 33 (0) 1 47 78 33 40

E-mail : [webmaster@technip.com](mailto:webmaster@technip.com)

Web : [www.technip.com](http://www.technip.com)

Contact : • [webmaster@technip.com](mailto:webmaster@technip.com)

**Number of employees: 23 000**  
**Category: contractor / engineering**

### **Activity:**

**TECHNIP** is a world leader in the fields of project management, engineering and construction for the oil & gas industry, offering a comprehensive portfolio of innovative solutions and technologies.

With 23,000 employees around the world, integrated capabilities and proven expertise in underwater infrastructures (subsea), offshore facilities (offshore) and large processing units and plants on land (onshore), **TECHNIP** is a key contributor to the development of sustainable solutions for the energy challenges of the 21<sup>st</sup> century.

Present in 46 countries, **TECHNIP** has operating centers and industrial assets (manufacturing plants, spool-bases, construction yards) on five continents, and operates its own fleet of specialized vessels for pipeline installation and subsea construction.

The **TECHNIP** share is listed on Euronext Paris exchange and over the counter (OTC) in the USA.

### **Activité :**

**TECHNIP**, un leader mondial du management de projets, de l'ingénierie et de la construction pour l'industrie du pétrole et du gaz, propose un portefeuille étendu de solutions et de technologies innovantes.

Avec 23 000 personnes dans le monde, des capacités intégrées et une expertise reconnue dans les infrastructures sous-marines (subsea), les plates-formes en mer (offshore) et les grandes unités de traitement à terre (onshore), **TECHNIP** est un acteur clé du développement de réponses durables aux défis du secteur de l'énergie au 21<sup>e</sup> siècle.

Implanté dans 46 pays sur cinq continents, **TECHNIP** dispose de centres opérationnels, d'installations industrielles (usines de fabrication, bases d'assemblage, chantiers de construction) et d'une flotte de navires spécialisés dans l'installation de conduites et la construction sous-marine.

L'action **TECHNIP** est cotée sur le marché Euronext Paris et sur le marché hors cote américain.



## TECHNOGENIA

Z.A. Les Marais - BP 151  
74410 SAINT-JORIOZ - FRANCE

Tél. : + 33 (0) 4 50 68 93 01

Fax : + 33 (0) 4 50 68 62 77

E-mail : [herve.maybon@technogenia.fr](mailto:herve.maybon@technogenia.fr)

Web : [www.technogenia.com](http://www.technogenia.com)

Contact : • *Hervé Maybon, General Manager*

**Turnover: € 12 million**

**Number of employees: 30**

**Category: vendor**

### Activity:

TECHNOGENIA has acquired considerable experience in the creation of anti-abrasion protection for the drilling business. In this industry particularly, anti-abrasion protection on tools like stabilizers, sleeves, collars or wear bands is imperative. Replacing these parts can be costly and time-consuming, slowing production and reducing quality of results.

TECHNOGENIA has developed a special and spherical tungsten-carbide powder known as *Spherotene* that, when deposited on the tool's surface, provides exceptional anti-abrasion solutions.

*Spherotene* is used in a consumable rope, a welding product known under the brand name *Technosphere*, and also in special powders for laser applications: the *Lasercarb* technology, the reference in hardfacing with laser on non magnetic tools.

TECHNOGENIA has opened a new Lasercarb Technology Center in Conroe, Texas. This center is the first in the United States to use the latest diode laser technology which gives power stability and laser beam energy distribution reliability.

More information: Jean-Bertrand Crepin – Tel: (832) 264-6831



**TOTAL**

2, place Jean Millier - La Défense 6  
92078 PARIS LA DÉFENSE Cedex - FRANCE  
Tél. : + 33 (0) 1 47 44 45 46  
Fax : + 33 (0) 1 47 44 78 78  
Web : [www.total.com](http://www.total.com)

**Category: operator**

### **Activity:**

**TOTAL** is a leading multinational company with 96,000 employees and operations in more than 130 countries. Together with its subsidiaries and affiliates, **TOTAL** is the fourth largest publicly-traded integrated oil and gas company in the world\*. The company reported sales of € 158.7 billion in 2007.

**TOTAL's** operations span the entire oil and gas chain, from exploration, development and production to midstream gas, refining and marketing, and crude oil and petroleum product trading and shipping.

**TOTAL** is also a world-class chemicals producer, and has interests in coal mines, cogeneration and power generation. In addition, **TOTAL** is helping to secure the future of energy through its commitment to developing renewable energies, such as wind, solar and photovoltaic power and alternative fuels.

**TOTAL** has exploration and production activities in 42 countries and produces oil and gas in 30 countries. **TOTAL's** output was 2.39 million barrels of oil equivalent per day in 2007 and has a solid, diversified portfolio of proved reserves of 11.1 billion barrels of oil equivalent.

\* Based on market capitalization as of December 31, 2007.



## THERMODYN

480, allée Gustave Eiffel - BP 119  
71203 LE CREUSOT Cedex - FRANCE  
Tél. : + 33 (0) 3 85 80 66 66  
Fax : + 33 (0) 3 85 80 68 11  
E-mail : [thermodyn@ge.com](mailto:thermodyn@ge.com)  
Web : [www.ge.com/oilandgas](http://www.ge.com/oilandgas)

*Contact : • Sylvie Chaudot, Marketing Communication*

**Turnover: € 210 million**  
**Number of employees: 550**  
**Category: manufacturer**

### Activity:

THERMODYN designs, manufactures and services centrifugal compressors and steam turbines for the oil and gas production, gas transmission, for onshore and offshore application, petroleum refining, petrochemicals and energy recovery industries, as well as for naval applications.

THERMODYN, the French subsidiary of GE Oil & Gas, is based in Le Creusot, Burgundy, and have its commercial offices in Paris La Défense.

THERMODYN has an extensive experience in the use of dry gas seals and magnetic bearings.

THERMODYN has recently developed and commercialized an integrated high speed electric motor driven compressor, the ICL, a low maintenance environmentally friendly machine.

Quality certification: ISO 9001: 2000 – AQAP 2110

### Activité :

THERMODYN conçoit, fabrique et entretient des compresseurs centrifuges et des turbines à vapeur pour la production de pétrole et de gaz, le transport de gaz, pour des applications onshore ou offshore, le raffinage, la pétrochimie et la récupération d'énergie ainsi que pour des applications navales.

THERMODYN, filiale française de GE Oil & Gas, est basée au Creusot en Bourgogne et ses bureaux commerciaux sont à Paris La Défense.

THERMODYN possède une très grande expérience dans l'utilisation des garnitures sèches et des paliers magnétiques.

THERMODYN a récemment développé et commercialisé un moto compresseur intégré à grande vitesse, l'ICL, un compresseur qui respecte l'environnement et nécessite peu de maintenance.

Certification Qualité : ISO 9001 : 2000 – AQAP 2110



## TRELLEBORG OFFSHORE

114, rue Saint-Lazare  
60200 COMPIEGNE - FRANCE  
Tél : + 33 (0) 3 44 23 03 50  
Fax : + 33 (0) 3 44 23 03 49  
E-mail : [etienne.lair@trelleborg.com](mailto:etienne.lair@trelleborg.com)  
Web : [www.trelleborg.com/offshore](http://www.trelleborg.com/offshore)

Contact : • *Etienne Lair, Country Manager*

### Category: equipment manufacturer

#### Activity:

TRELLEBORG OFFSHORE divisional office is located in France to support the internationally recognised whole group's activities previously known under the name of CRP Group.

Specialising in surface and subsea buoyancy systems with over 30 years expertise, we offer a varied targeted service and product range to meet the exacting requirements of the subsea oil and gas industry like surface and subsea buoyancy, cable and flowline protection, VIV suppression strakes, thermal insulation solutions for subsea production systems and risers. The addition of *Trelleborg Viking* brings rubber expertise for thermal insulation and fire protection systems.

TRELLEBORG OFFSHORE incorporates:

- Trelleborg CRP Ltd near Manchester, UK,
- Trelleborg CRP Inc in Houston, USA,
- Trelleborg Emerson & Cuming Inc near Boston, USA,
- Trelleborg OCP Ltd in Barrow and Furness, UK,
- Trelleborg Viking AS near Oslo, Norway.

#### Activité :

Le bureau de **TRELLEBORG OFFSHORE** en France supporte localement les activités du groupe anciennement connu dans le monde sous le nom de Groupe CRP.

Expert dans les bouées de surface et sous-marines depuis plus de 30 ans, nous offrons une large palette de services et de produits pour répondre aux besoins de l'industrie pétrolière offshore pour la flottabilité, la protection des câbles immergés, la suppression des VIV, l'isolation thermique des systèmes de production sous-marins.

L'addition de *Trelleborg Viking* apporte l'expertise du caoutchouc pour l'isolation thermique et la protection du feu.



## TRUFFLE CAPITAL

5, rue de la Baume  
75008 PARIS - FRANCE  
Tel : 33 (0) 1 47 20 22 20  
Fax : 33 (0) 1 47 20 12 09  
E-mail : francois@truffle.com  
Web : www.truffle.com

*Contact : • Jean-François Fourt, General Partner*

**Number of employees: 12**  
**Category: bank / investor**

### **Activity:**

TRUFFLE CAPITAL is a € 400 million euro private equity firm focusing on spinoff companies in oil and gas.

A large number of European funds invest in start up and early stage companies, but no fund is dedicated to identifying promising technology and products in established companies and funding independent spin-off companies based on such technology and products.

Portfolio companies include Cybernetix, 2B Energy, Velcan, Dietswell, Osead, Novad.



## **TTI PRODUCTION**

136, rue Guy Arnaud  
30900 NÎMES - FRANCE  
Tél. : + 33 (0) 6 20 74 06 02  
Fax : + 33 (0) 5 59 02 17 05  
E-mail : xavier@tti.fr  
Web : www.tti.fr

*Contact : • Jérôme Xavier, Commercial Direction*

**Turnover: € 1.3 million**

**Number of employees: 15**

**Category: consultancy / consultant / vendor**

### **Activity:**

**TTI Production** is an international consulting company in earth observation, GIS (Geographic Information Systems) and geosciences. For over 15 years, TTI has performed over 400 studies over the five continents in oil & gas exploration and production.

TTI's services for the oil and gas industry range from remote sensing data supply to integrated studies including: structural and geological mapping, fracture analysis, topographic maps updating, pipeline routing, environmental impacts assessments, coastal sensitivity, oil seeps and oil spills detection, and innovative methods for hard-to-access areas.

#### ***Geospatial Solutions***

TTI Production is USGS business partner, official reseller of high resolution satellite imagery and provider of digital terrain models (DEM / DTM). TTI's technical staff, which includes geologists, geomorphologists, geographers, foresters, computer scientists and image processing specialists, have made substantial contributions to the advancement of satellite mapping technology in the oil & gas industry.

#### ***Ground Penetrating Radar (GPR)***

TTI Production has a dedicated team for locating pipeline and cables, voids/cavities, underground storage tanks, sewers, foundations (GPR, Ground Penetrating Radar).

***Patents: Sigeol, Bdgeol, Orthocoverage***



## VALLOUREC & MANNESMANN TUBES

### Oil & Gas Division

27, avenue du Général Leclerc  
92660 BOULOGNE-BILLANCOURT - FRANCE

Tél. : + 33 (0) 1 49 09 35 83

Fax : + 33 (0) 1 49 09 37 15

E-mail : [contact.boulogne@vmtubes.fr](mailto:contact.boulogne@vmtubes.fr)

Web : [www.vamservices.com](http://www.vamservices.com)

Contact : • *Hassna Belmalek*

**Turnover: € 6.150 billion sales (Group)**

**Number of employees: 17 000 (Group)**

**Category: manufacturer / vendor**

### Activity:

**VALLOUREC GROUP** is a world leading manufacturer of seamless steel tubes and specific tubular products for industrial applications.

The *Oil & Gas Division* is recognized worldwide as specialist of extreme drilling conditions.

The high-tech products designed and developed meet the reliability requirements of even the most demanding customers, and are suitable to harsh operating conditions of the oil industry and gas wells from the oil well to refinery. They include:

- Drilling products,
- Plain-end or threaded seamless tubes for casing or oil & gas production tubing,
- Standard or premium joints with **VAM®** product line for a variety of applications (OD 2 3/8" to 16").

Product grades are engineered to withstand specific and extreme operating conditions (corrosion, temperature, pressure).

A large network of licensees (160 **VAM®** licensee workshops worldwide) as well as site support teams are available at all times to provide market specific services anywhere in the world.



## VAM Drilling Vallourec Group

27, avenue du Général Leclerc  
92660 BOULOGNE-BILLANCOURT - FRANCE

Tél. : + 33 (0) 1 49 09 36 12

Fax : + 33 (0) 1 49 09 37 15

E-mail : [contact.france@vamdrilling.com](mailto:contact.france@vamdrilling.com)

Web : [www.vamdrilling.com](http://www.vamdrilling.com)

*Contact : • Geoffroy de Roffignac, Marketing & Communication Manager*

**Number of employees: 900**

**Category: manufacturer**

### Activity:

VAM Drilling is a fully integrated provider of drillstem products, and a strategic subsidiary of VALLOUREC & Mannesmann Tubes, a leading provider of oil country tubular goods worldwide.

VAM Drilling offers a complete range of high-performance products and services for the toughest drilling applications, including drill pipe, heavy weight, drill collars, accessories and performance drilling systems. Primary manufacturing facilities are located in France, the United States and the Netherlands. Worldwide sales offices and the VAM Services network ensure a close relationship and excellent field support to our customers.

VAM Drilling's innovative R&D and Marketing group is dedicated to developing unique tubular solutions and services to improve drilling efficiency. For today's toughest drilling challenges or those in the future, VAM Drilling is committed to meeting them head on.

### Activité :

VAM Drilling est un fabricant de tiges de forage (de l'acier jusqu'au produit fini) et une filiale stratégique du groupe VALLOUREC, le leader mondial de la production de tubes en acier sans soudure.

VAM Drilling possède une gamme complète de produits haute performance et de services pour les forages les plus difficiles. Cette gamme inclut tous les tubulaires d'une tige de forage (drill pipe, heavy weight, drill collar, accessoires et outils d'amélioration de la performance).

Le support R&D et Marketing est en charge du développement de solutions tubulaires et de services qui permettent l'amélioration de l'efficacité du forage. VAM Drilling s'engage à proposer des solutions pour les conditions de forage les plus difficiles, aujourd'hui et dans les années à venir.



## **VAN LEEUWEN TUBES**

Le Pont à l'Ane - BP 26  
45120 CHALETTE-SUR-LOING - FRANCE  
Tél. : + 33 (0) 2 38 28 15 15  
Fax : + 33 (0) 2 38 28 15 22  
E-mail : [vlfrance@vanleeuwen.fr](mailto:vlfrance@vanleeuwen.fr)  
Web : [www.vanleeuwen.com](http://www.vanleeuwen.com)

*Contacts :*

- *Jérôme Tinel, General Director*
- *Olivier Rosset, Process Division Manager*

**Number of employees: 120**

**Category: vendor**

### **Activity:**

**VAN LEEUWEN PIPE AND TUBE GROUP** is a global industrial distributor of steel pipe, valves and fittings.

The group is active in practically all industrial sectors.

The group maintains extensive stocks in Europe, America and Asia.

Quality certification: ISO 9002



## VELAN SAS

90, rue Challemel Lacour  
69367 LYON Cedex 07 - FRANCE  
Tél. : + (33) 4 78 61 67 00  
Fax : + (33) 4 78 72 12 18  
E-mail : [info@velan.fr](mailto:info@velan.fr)  
Web : [www.velan.fr](http://www.velan.fr)

Contact : • *Raphael Couturier, Sales Manager*

**Category: manufacturer / vendor**

### Activity:

**VELAN France** is part of the VELAN Inc. Group, one of the world's leading suppliers of quality valves and services, employing 2000 people in 15 production sites worldwide. We design and manufacture high performance cryogenic valves for LNG liquefaction plants, LNG carriers and receiving terminals, liquefied gases and severe applications requiring a high level of quality and reliability.

Product range:

- *Torqseal*: triple offset cryogenic butterfly valves
- *Velflex*: double offset cryogenic butterfly valves
- *Adaxy*: cryogenic globe control valves
- *ACRG*: liquefied helium control valves

Pressure classes from 150# to 2500# - Down to  $-270^{\circ}\text{C}$  - Sizes from 1/4" to 80"

### Activité :

VELAN France fait partie du groupe VELAN Inc., leader mondial dans la fabrication de robinetterie industrielle employant 2000 personnes dans 15 unités de production à travers le monde. Nous concevons et fabriquons des vannes cryogéniques pour les trains de liquéfaction GNL, les transporteurs et les terminaux de réception GNL, les gaz liquéfiés et applications sévères exigeant un très haut niveau de qualité et de fiabilité.

Gamme de produits :

- *Torqseal* : vanne papillon à triple excentration
- *Velflex* : vanne papillon à double excentration
- *Adaxy* : Vanne de régulation cryogénique
- *ACRG* : vanne de régulation hélium

Classes de pression de 150# à 2500# - Jusqu'à  $-270^{\circ}\text{C}$  - Tailles de 1/4" à 80"



## VERSASERV

La Domergue - avenue de Béziers  
34410 SAUVIAN - FRANCE  
Tél. : + 33 (0) 4 67 31 35 66  
Fax : + 33 (0) 4 67 37 50 71  
E-mail : [contact@versaserv.fr](mailto:contact@versaserv.fr)  
Web : [www.versaserv.fr](http://www.versaserv.fr)

*Contact : • Christophe Antunez, General Manager*

**Turnover: € 4 million**

**Number of employees: 8**

**Category: integrator / procurement services / vendor**

### **Activity:**

VERSASERV represents several manufacturers of process line equipments for the oil and gas industry.

VERSASERV proposes a large product range such as ball valves, butterfly valves, triple offset, non return check valves, level gauge, actuators, pneumatic and hydraulic control panels, limit switches in order to be able to provide complete packages.

VERSASERV partners are Alco Valves, Buracco, Bonetti, DVG Automation, Midland-ACS, VAL-TEX, Rotork Gears, Westlock.

VERSASERV's workshop as well as experienced technical team allow us to assemble manual and automated valves, but also to repair them in our facility and on site.

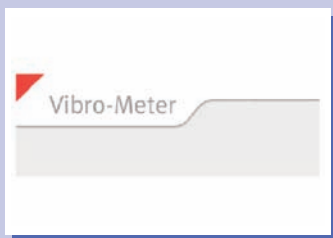
### **Activité :**

VERSASERV représente de nombreux fabricants d'équipements destinés à l'industrie pétrolière et gazière.

VERSASERV propose une large gamme de produits : vannes à boisseau, vannes papillons, à triple excentration, clapets, niveaux à glaces, actionneurs, panneaux de pilotage pneumatiques et hydrauliques, fins de course afin de fournir des ensembles complets.

Les partenaires de VERSASERV sont Alco Valves, Buracco, Bonetti, DVG Automation, Midland-ACS, VAL-TEX, Rotork Gears, Westlock.

L'atelier de VERSASERV, ainsi que notre équipe technique expérimentée, nous permet de réaliser l'assemblage de vannes manuelles et automatisées, mais aussi leur réparation en nos locaux et sur site.



## VIBRO-METER FRANCE

10, rue Mercoeur

75011 PARIS - FRANCE

Tél. : + 33 (0) 1 43 70 02 02

Fax : +33 (0) 1 43 70 02 76

E-mail : [thierry.chastaing@fr.meggitt.com](mailto:thierry.chastaing@fr.meggitt.com)

Web : [www.vibro-meter.com](http://www.vibro-meter.com)

*Contact : • Thierry Chastaing, Sales Manager*

**Turnover: € 110 million**  
**Number of employees: 800**  
**Category: subcontractor**

### Activity:

VIBRO-METER, a Meggit group company, was established in Fribourg, Switzerland in 1952.

The industrial & marine division develops and supplies complete machinery monitoring and condition management system typically installed on critical turbo machinery in power generation (fossil, fuel, nuclear, gas turbine, hydro), petrochemical, oil & gas, marine propulsion and other industrial applications.

VIBRO-METER has extensive experience improving reliability and reducing costs for machinery manufacturers and operators world-wide.

### Activité :

VIBRO-METER est une société du groupe Meggitt, établie en Suisse à Fribourg depuis 1952.

La division industrielle et marine conçoit et fabrique des systèmes de surveillance et d'analyse pour les machines tournantes. Ces équipements sont généralement installés sur les machines critiques dans les industries suivantes : production d'énergie (fossile, nucléaire, hydraulique, gaz), pétrochimie, pétrole, propulsion marine.

VIBRO-METER dispose d'une expérience croissante dans l'amélioration de la disponibilité des machines et la réduction de leurs coûts d'exploitation. Cette expérience, nous la partageons autant avec les constructeurs de machine que les utilisateurs à travers le monde.



## WEIR POWER & INDUSTRIAL FRANCE

Zone industrielle La Palunette  
13220 CHÂTEAUNEUF-LES-MARTIGUES - FRANCE  
Tél. : + 33 (0) 4 42 07 00 95  
E-mail : david.alexandre@weirvalvefr.com  
Web : www.weirpowerindustrial.com

Contact : • David Alexandre, Product Manager WVC France - Sarasin-RSBD

**Turnover: € 40 million**  
**Number of employees: 250**  
**Category: manufacturer**

### Activity:

WEIR POWER & INDUSTRIAL FRANCE has two production sites:

1 - The first manufactures and supplies *Sarasin-RSBD* pressure safety devices. Our products are used in:

- Oil & gas (on and offshore, LNG, refineries),
- Power (fossil and nuclear),
- Chemical and petrochemical industries.

*Location:*

- Rue Jean-Baptiste Grison, ZI du Bois Rigault - 62880 Vendin-le-Vieil - France
- Tel.: + 33 (0) 3 21 79 54 50 - Fax: + 33 (0) 3 21 28 62 00

2 - The second covers three activities. One of them, *GITRAM*, is about supplies of trainings, services and test banches.

*Location:*

- ZI La Palunette - 13220 Châteauneuf-les-Martigues - France
- Tel.: + 33 (0) 4 42 81 27 27 - Fax: + 33 (0) 4 42 81 27 54

Our group, WEIR POWER & INDUSTRIAL, manufacturers and supplies also control & isolation valves and pumps for oil & gas (on and offshore, subsea, refineries) and power.

The brands are *Atwood & Morrill*, *Batley Valve*, *Blakeborough*, *Hopkinsons*, *Mac Valves*, *Roto-Jet pump*, *Tricentric*, and *Wemco Pump*.



## YOKOGAWA FRANCE

17, rue Paul Dautier - BP 267  
78147 VELIZY-VILLACOUBLAY Cedex - FRANCE  
Tél. : + 33 (0) 1 39 26 10 00  
Fax : + 33 (0) 1 39 26 10 30  
E-mail : [valerie.roucoux@fr.yokogawa.com](mailto:valerie.roucoux@fr.yokogawa.com)  
Web : [www.yokogawa.com/fr](http://www.yokogawa.com/fr)

*Contact : • Valérie Roucoux, Customer Relationship Manager*

**Turnover: € 55.8 million**  
**Number of employees: 170**  
**Category: equipment manufacturer / integrator / vendor**

### Activity:

YOKOGAWA's global network of 19 manufacturing facilities and 89 companies spans 32 countries.

Since its founding in 1915, the US \$4 billion company has been engaged in cutting-edge research and innovation, securing more than 7,500 patents and registrations, including the world's first digital sensors for flow and pressure measurement. Industrial automation and control, test and measurement, information systems and industry support are the core businesses of YOKOGAWA.

### Activité :

Avec un effectif de plus de 20 000 personnes, YOKOGAWA se classe aujourd'hui parmi les leaders mondiaux des systèmes de contrôle-commande et de l'instrumentation industrielle.

YOKOGAWA dispose d'un réseau mondial de 19 sites de production et 89 sociétés réparties dans 32 pays. Depuis sa fondation en 1915, la société, qui génère désormais plus de 4 milliards de dollars de chiffre d'affaires, s'est engagée dans l'innovation et la recherche de pointe, déposant plus de 7 500 brevets dont les premiers capteurs numériques pour la mesure de débit et de pression.

YOKOGAWA FRANCE, créée en 1982, a implanté son siège social à Vélizy-Villacoublay (78), une agence importante à Lyon (69) et des bureaux à Mournex (64), Montbonnot (38) et Aix-en-Provence (13). La société, certifiée ISO 9001 version 2000, a vu depuis cette date ses effectifs et ses compétences s'élargir après les rachats de Contrôle Bailey et Rota. YOKOGAWA FRANCE, c'est aujourd'hui une équipe de 150 spécialistes à votre écoute et au service de vos projets.

Son cœur de métier est l'automatisme et le contrôle, les systèmes d'information et les activités de support aux industries.